

Refer to the charts below to see how Great-West Life plans and riders compare with the new Canada Life living benefits products.

Note:

- The Great-West Life disability insurance grad program features, and eligibility criteria, are the same for the Canada Life StartRight disability insurance grad program
- Contact your regional insurance wholesaler or advanced planning strategist if you have specific questions or need additional information not covered in this chart

| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and benefits | Comparable Canada Life riders | Additional info |
|---|--|--|--|---|
| Professional Plan Options built in: | Lifestyle Protection Plan | Own occupation protection | Own occupation | Different names |
| Regular occupation period extender Proportional disability | Choose these additional riders to make it equivalent: Residual disability Regular occupation period extender | Proportional disability benefit (Built into the Professional Plan) | Residual disability | Both Canada Life and Great-West Life offer the option to choose proportional/residual or extended/enhanced partial at time of claim. Determining prior earned income is different for Canada Life and Great-West Life* |
| | period exteriaci | Return-of-premium (50%) | Return-of-premium (50%) | The return-of-premium benefit can remain on deposit with Canada Life and applied to pay future annual premium under the policy for up to seven years |
| | | Limited first day accident | No comparable Canada Life rider | Great-West Life only rider |
| | | Cost-of-living adjustor | Cost-of-living (3%) or Cost-of-living (8%) | Adjustments every 12 months (CL)Adjustments every 6 months (GWL) |
| | | Future earnings protector option | Future insurability option | Canada Life Future insurability |



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|---|---|---|---|--|
| Professional Plan Options built in: Regular occupation period | Lifestyle Protection Plan Choose these additional riders to | | | option elections are issued as new policies They cannot be nested into the original policy, like Great-West Life Future earnings protector option elections |
| Proportional | make it equivalent: Residual | Future savings protector | No comparable Canada Life rider | Great-West Life only rider |
| disability | disability Regular occupation period extender | Lifetime accident and graded sickness benefit | Lifetime Benefit - Accident and graded sickness | Different names Great-West Life allows clients to select the amount of benefit under this rider whereas Canada Life does not; the Canada Life product will default to the amount of the base policy |
| | | Accidental death and dismemberment | Accidental death and dismemberment | No difference |
| | | Healthcare | Health care profession | Different names |
| Boss ^{plus} Plan | Lifestyle Protection | Accidental death and dismemberment | Accidental death and dismemberment | No difference |
| | Fiail | Cost of living adjustor (CPI) | Cost-of-living (3%) or Cost-of-living (8%) | Adjustments every 12 months (CL)Adjustments every 6 months (GWL) |
| | | First day accident | First day accident | No difference |
| | | Limited first day accident | No comparable Canada Life rider | Great-West Life only rider |
| | | Future earnings protector option | Future insurability option | Canada Life Future insurability option elections are issued as new policies They cannot be nested into the original policy, like Great-West Life Future earnings protector option elections |



| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and benefits | Comparable Canada Life riders | Additional info |
|----------------------|--------------------------------|---|--|---|
| | Lifestyle Protection Plan | Future savings protector | No comparable Canada Life rider | Great-West Life only rider |
| | | Healthcare | Health care profession | Different names |
| | | Lifetime accident and graded sickness benefit | Lifetime benefit - Accident and graded sickness | Different names Great-West Life allows clients to select the amount of benefit under this rider whereas Canada Life does not; the Canada Life product will default to the amount of the base policy |
| | | Own occupation protection | Own occupation protection | No difference |
| | | Partial disability | Partial disability | For Great-West Life, the benefit is 50% the first year and 25% the second year For Canada Life, the benefit is 50% for both years |
| | | Enhanced partial disability* | Extended partial disability or Residual disability | Great-West Life Enhanced: Option between fixed schedule (50%/40%/30%/25% thereafter) or proportionate disability (maximum 50% benefit) Canada Life Extended partial: Fixed schedule (50%/50%/25%/25% thereafter) Canada Life Residual: Option of proportionate disability (maximum 50 - 80% benefit, depending on occupation class) or Partial disability (50%/50%/25%/25% thereafter) All options occur at time of claim and cannot be changed Above schedules are by policy year (Yr 1 / Yr 2 / Yr 3 / Yr 4+) |



| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and benefits | Comparable Canada Life riders | Additional info |
|---------------------------|--------------------------------|---|---|--|
| Boss ^{plus} Plan | Lifestyle Protection Plan | | | Determining prior earned income is also different between Canada Life and Great-West Life* |
| | | Regular occupation period extension | Regular occupation period extender | No difference |
| | | Return-of-premium (50%) | Return-of-premium (50%) | The return-of-premium benefit can remain on deposit with Canada Life and applied to pay future annual premium under the policy for up to seven years |
| | | No comparable Great-West Life rider | Catch-up | Canada Life only rider |
| Protector Plan | Lifestyle Protection Plan | Accidental death and dismemberment | Accidental death and dismemberment | No difference |
| | | Cost of living adjustor (CPI) | Cost-of-living (3%) or Cost-of-living (8%) | Adjustments every 12 months (CL)Adjustments every 6 months (GWL) |
| | | First day accident | First day accident | No difference |
| | | Limited first day accident | No comparable Canada Life rider | Great-West Life only rider |
| | | Future earnings protector option | Future insurability option | Canada Life Future insurability option elections are issued as new policies They cannot be nested into the original policy, like Great-West Life Future earnings protector option elections |
| | | Future savings protector | No comparable Canada Life rider | Great-West Life only rider |
| | | Healthcare | Health care profession | Different names |
| | | Lifetime accident and graded sickness benefit | Lifetime benefit - Accident and graded sickness | Different namesGreat-West Life allows clients to select |



| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and benefits | Comparable Canada Life riders | Additional info | | | | |
|----------------------|--------------------------------|-------------------------------------|--|--|--|--|--|--|
| Protector Plan | Lifestyle Protection Plan | | | the amount of benefit under this rider whereas Canada Life does not; the Canada Life product will default to the amount of the base policy | | | | |
| | | Own occupation protection | Own occupation protection | No difference | | | | |
| | | Partial disability | Partial disability | For Great-West Life, the benefit is 50% the first year and 25% the second year For Canada Life, the benefit is 50% for both years | | | | |
| | | Enhanced partial disability | Extended partial disability or Residual disability | Great-West Life Enhanced: Option between fixed schedule (50%/40%/30%/25% thereafter) or proportionate disability (maximum 50% benefit) Canada Life Extended partial: Fixed schedule (50%/50%/25%/25% thereafter) Canada Life Residual: Option of proportionate disability (maximum 50 - 80% benefit, depending on occupation class) or Partial disability (50%/50%/25%/25% thereafter All options occur at time of claim and cannot be changed Above schedules are by policy year (Yr 1 / Yr 2 / Yr 3 / Yr 4+) Determining prior earned income is also different between Canada Life and Great-West Life* | | | | |
| | | Regular occupation period extension | Regular occupation period extender | No difference | | | | |



| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and benefits | Comparable Canada Life riders | Additional info |
|-----------------------|--------------------------------|--|--|---|
| Protector Plan | Lifestyle Protection | Return-of-premium (50%) | Return-of-premium (50%) | The return-of-premium benefit can remain on deposit with Canada Life and applied to pay future annual premium under the policy for up to seven years |
| | Plan | No comparable Great-West Life rider | Catch-up | Canada Life only rider |
| Competitor Plan Indep | Independence Plan | 24-hour injury protection | The base Canada Life Independence Plan covers the insured on and off the job | Not necessary to add a rider for coverage |
| | | 24-hour sickness protection | Sickness | Different names |
| | | Long-term injury protection | No comparable Canada Life rider | Great-West Life only rider |
| | | Hospitalization benefit | No comparable Canada Life rider | The Canada Life Independence Plan has a built-in feature which waives the waiting period if hospitalized due to injury for a period of 48 consecutive hours or more |
| | | Accidental death and dismemberment | Death by accidental means rider | Different names |
| | | No comparable Great-West Life rider | Cost-of-living – Simple interest rider | Canada Life only rider |
| | | No comparable Great-West Life rider | Future insurability option rider | Canada Life only rider |
| | | No comparable Great-West Life rider | To Age 65 benefit option | Canada Life only rider |
| | | Business overhead protection | No comparable Canada Life rider | Great-West Life only rider |



Business Disability

| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders | Comparable Canada Life riders | Additional info |
|----------------------|--------------------------------|---|---|---|
| Professional Expense | Overhead Expense Plan | Future expense protector option | Future insurability option | Canada Life Future insurability option elections are issued as new policies They cannot be nested into the original policy, like Great-West Life Future expense protector option elections |
| | | Proportional disability | Residual disability | Different names |
| | | Partial disability (Built-in to Proportional disability rider) | Partial disability (Built into the Residual disability rider or offered as a separate rider) | Canada Life Partial disability is also offered as a stand-alone rider |
| | | Own occupation protection | Own occupation | Different names |
| | | Health care | Health care profession | No difference |
| | | Return-of-premium (50%) | Return-of-premium (50%) rider | The return-of-premium benefit can remain on deposit with Canada Life and applied to pay future annual premium under the policy for up to seven years |
| | | No comparable Great-West Life rider | Catch-up | Canada Life only rider |
| Boss Expense | Overhead Expense Plan | Proportional disability (Classes 4A & 3A) | Residual disability | Different names |
| | | Partial disability (Classes 2A, A & B) | Partial disability | No difference |
| | | Own occupation protection (Classes 4A & 3A) | Own occupation rider (Classes 4A & 3A) | INO difference |
| | | Future expense protector option | Future insurability option rider | Canada Life Future insurability |



Business Disability

| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders | Comparable Canada Life riders | Additional info |
|---|---|--|---|---|
| Boss Expense | Overhead Expense Plan | | | option elections are issued as new policies They cannot be nested into the original policy, like Great-West Life Future expense protector option elections |
| | | Return-of-premium (50%) | Return-of-premium (50%) | The return-of-premium benefit can remain on deposit with Canada Life and applied to pay future annual premium under the policy for up to seven years |
| | | Healthcare rider | Health care profession rider | No difference |
| | | No comparable Great-West Life rider | Catch-up rider | Canada Life only rider |
| Partner Buy-Out At the plan level: Great-West Life offers a lump sum option with \$1M limit, and you can add an additional \$1M worth of Monthly Income Benefit coverage | Buy/Sell Plan At the plan level: Canada Life only offers the lump sum option with \$1M limit | Future purchase option - built-in to the Buy-Out Plan The optional benefit amount will automatically equal the buy-out benefit amount for the basic policy subject to the maximum issue limit of \$1M | Future insurability option rider / Future needs rider • Optional feature can be added at time of purchase | Canada life Future insurability option elections are issued as new policies The Canada Life Future needs rider includes a return-of-premium feature |
| Key person plan | Key Person Plan | Future purchase option - built-in to the Key Person Plan | Future insurability option / Future needs | Canada life Future insurability option elections are issued as new policies |
| | | No comparable Great-West Life rider | Return-of-premium (50%) | Canada Life only rider |



Critical Illness Insurance

| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and features | Comparable Canada Life riders and features | Additional information |
|--|-------------------------------------|---|--|--|
| Oasis critical illness insurance | insurance | Critical condition plus rider | Loss of independent existence rider | Both Great-West Life and Canada Life provide a total of 26 covered conditions |
| Base plan: 3 conditions covered • It's necessary to choose | Base plan: 25 conditions covered | Second event rider: 50% of face amount up to \$50,000 | Second event rider: 50% of face amount up to \$100,000 | Different maximums |
| the Critical Condition rider to get 25 conditions | | Disability waiver of premium rider | Disability waiver of premium | No difference |
| G The state of the | | Return-of-premium (year 10 +) rider No maximum on the ROP benefit (as of 2019) | Return-of-premium at withdrawal (year 15) rider No maximum on the ROP benefit | Both Great-West Life and Canada Life return 50% starting in year 10 grading to 100% at year 15 |
| | | Return-of-premium (year 15 +) rider No maximum on the ROP benefit (as of 2019) | Return-of-premium at withdrawal (year 20) rider No maximum on the ROP benefit | Both Great-West Life and Canada Life return 50% starting in year 15 grading to 100% at year 20 |
| | | Return-of-premium (age 60 +) rider No maximum on the ROP benefit (as of 2019) | Return-of-premium at withdrawal (age 65) rider No maximum on the ROP benefit | Both Great-West Life and Canada Life return 50% starting at age 60 grading to 100% at age 65 |
| | | Return-of-premium on death rider | Return-of-premium on death | |
| | | Return-of-premium on expiry rider | Return-of-premium on expiry | No difference |
| | | Automatic Increasing Benefit rider (45% or 100%) | No comparable Canada Life rider available | Great-West Life only rider |



Critical Illness Insurance

| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and features | Comparable Canada Life riders and features | Additional information |
|---|--|--|---|--|
| Oasis critical illness insurance | LifeAdvance critical illness insurance | Graded premium option | No comparable Canada Life feature | Great-West Life only feature |
| Base plan: 3 conditions covered • It's necessary to choose the Critical Condition rider to get 25 conditions | Base plan: 25 conditions covered | Survival Period: 30 days | Survival Period: No survival period for all the non-cardiovascular critical illness conditions The 30-day survival period still applies to aortic surgery, coronary angioplasty, coronary artery bypass surgery, heart attack, heart valve replacement or repair and stroke | The following illnesses have longer qualifying periods for both Great-West Life and Canada Life: 90 days for bacterial meningitis, loss of independent existence, and paralysis 180 days for acquired brain injury and loss of speech 6 months for Dementia including Alzheimer's disease 1 year for Parkinson's disease The number of days until the serum HIV tests are taken as specified in the definition for occupational HIV Infection |
| | | 4 rate bands: B1: 10K-99,999 B2: 100K-249,999 B3: 250K-499,999 B4: 500K+ | 5 rate bands: B1: 10K-99,999 B2: 100K-249,999 B3: 250K-499,999 B4: 500K-999,999 B5: 1M+ | Different number of rate bands and amounts |
| | | Supplementary benefit (up to 2 claims and covers 6 covered conditions) | Illness assist benefit (up to 4 claims and covers 8 covered conditions) | Different names and conditions |
| | | Advanced payment for coronary artery bypass surgery (10% up to max of \$10,000) | Surgery advance If diagnosed with any critical illness insured condition 10% to max of \$15,000 | Both reduce critical illness benefit Difference in conditions and maximums |



Critical Illness Insurance

| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and features | Comparable Canada Life riders and features | Additional information |
|--|--|-------------------------------------|--|--|
| | | Best Doctors and Shepell | Best Doctors and Shepell | No difference Extended family benefit (parents and in-laws) applies to both Great-West Life and Canada Life |
| | | \$45 Policy Fee | No policy fee | Different policy fee amounts |
| Adult plan coverage options | : | | | |
| Level benefit term 10 renewable to age 75 | 10-year renewable term to 75, convertible to 65 | | | Different names |
| Level benefit to age 65 | No comparable Canada Life option | | | Term 65 not available for Canada Life |
| Level benefit to age 75 | Level premium term to 75 | | | Different names |
| Level benefit to age 75 (20 year pay) | Level premium term to 75, paid-up in 20 years | | | Different names |
| Level benefit to age 75 (30 year pay) | Closest comparable is: Level premium term to 75, paid-up in 20 years | | | 30 pay not available for Canada Life |
| Level benefit lifetime (paid- up at 100) | Permanent level premium, paid-up at 100 | Paid-up option available | Paid-up option available | Different names |
| No comparable Great-West Life plan | Permanent level premium, paid-up in 15 or 20 years | | | Canada Life has two lifetime limited pay plans: 15 pay or 20 pay |
| 3-condition basic plan | No comparable Canada Life plan | | | 3-condition plan not available for Canada Life |
| Decreasing benefit plans: 10, 15, 20, and 25 years | No comparable Canada Life plan | | | Decreasing benefit plans not available for Canada Life |



Critical Illness Insurance

| Great-West Life plan | Comparable Canada Life plan | Great-West Life riders and features | Comparable Canada Life riders and features | Additional information |
|----------------------|--------------------------------|--|---|--|
| Child product name: | Child product name: | Return-of-premium on death | Return-of-premium on death | No difference |
| Child Oasis | Child LifeAdvance | Return-of-premium on expiry | Return-of-premium on expiry | No difference |
| | | Survival Period: 30 days | Survival Period: No survival period for all the non-cardiovascular critical illness conditions The 30-day survival period still applies to aortic surgery, congenital heart disease, coronary angioplasty, coronary artery bypass surgery, heart attack, heart valve replacement or repair and stroke | The following illnesses have longer qualifying periods for both GWL and CL: 90 days for bacterial meningitis, paralysis and Type 1 diabetes mellitus 180 days for acquired brain injury and loss of speech |
| | | Supplementary benefit (up to 2 claims and covers 6 covered conditions) | Illness assist benefit (up to 4 claims and covers 8 covered conditions) | Different names and conditions |
| | | Advanced payment for coronary artery bypass surgery (10% to maximum of \$10,000) | Surgery advance If diagnosed with any critical illness insured condition 10% to maximum of \$15,000 | Both reduce critical illness benefit Difference in conditions and maximum |

Note:

• Once a critical illness benefit becomes payable, Canada Life will make a \$500 donation to an approved charitable organization (as directed by the owner).